

Quarterly
Review of the
Medical
Technology
Sector
(MedTech)

Q1 2016

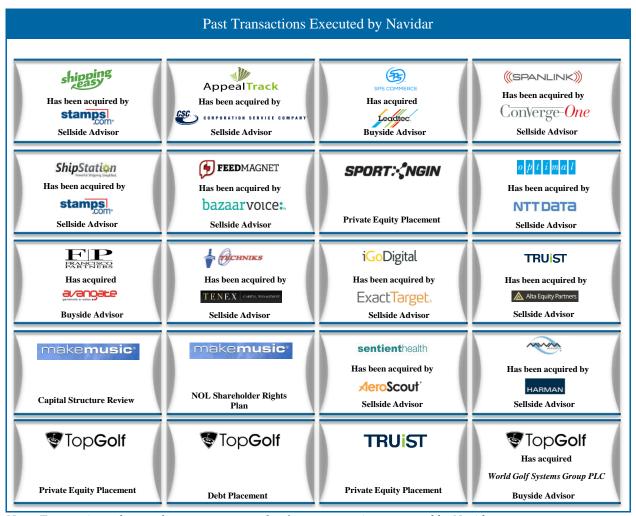




About Navidar

Navidar is an **investment banking firm** providing companies and investors in dynamic industries with **strategic M&A advice**, **capital raising solutions**, vital insights and breakthrough opportunities.

- Big Firm Experience Combined with Senior Banker Attention
- Global Relationships With Top-Tier Investors and World-Leading Companies
- Greater Creativity and Customized Solutions
- Focused on the Middle Corridor of the United States

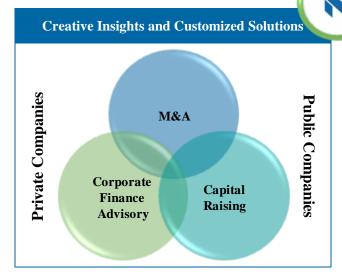


Note: Transactions above only represent a sample of past transactions executed by Navidar.

Navidar at a Glance

Experienced Strategic Advisors Executed Over 300 Deals, Nearly \$70B of Transaction Volume M&A \$35.9B 53% Financing \$31.5B 47%







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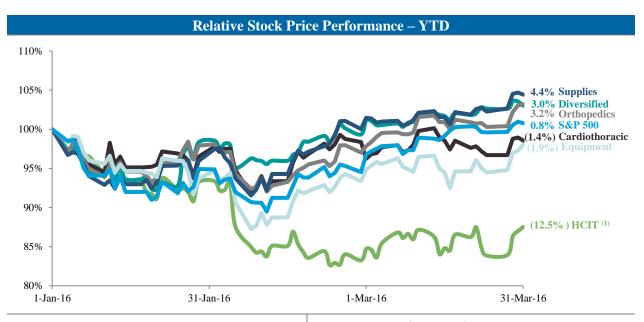
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Q1 2016 Medical Technology Sector Review



MedTech Sector Stock Price Performance

Sub-Sector	Q1 Return	YTD Return
Supplies	4.4%	4.4%
Diversified	3.0%	3.0%
Orthopedics	3.2%	3.2%
S&P 500	0.8%	0.8%
Cardiothoracic	(1.4%)	(1.4%)
Equipment	(1.9%)	(1.9%)
HCIT ⁽¹⁾	(12.5%)	(12.5%)

Top 5 Global M&A Deals in Q1 By Value

Date	Acquirer	Target	Deal Value (\$M)
02/01/2016	Abbott	Alere	\$9,095
03/17/2016	Canon	TOSHIBA	5,981
02/18/2016	IBM Watson	TRUVEN HEALTH ANALYTICS	3,577
02/01/2016	<i>s</i> tryker	SAGE	2,775
02/16/2016	<i>s</i> tryker	PHYSIO CONTROL	1,344

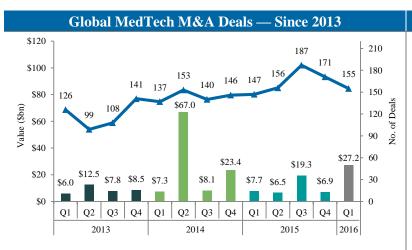
Key Takeaways from the Quarter:

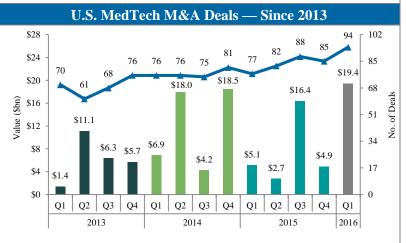
- Medical Technology sub-sectors delivered mixed returns in Q1'16, with three sub-sectors (Supplies, Diversified and Orthopedics) outperforming the S&P 500 Index, while three sub-sectors (Cardiothoracic, Equipment and HCIT) underperformed the S&P 500 Index.
- Supplies and Diversified emerged as the sub-sectors.
- Global MedTech M&A deal volume slumped in Q1'16 to 155 deals from the peak of 187 in Q3'15.
- However, Global MedTech M&A deal value saw robust growth of 293% to reach \$27.2 billion in Q1'16 from \$6.9 billion in Q4'15.
- U.S. MedTech M&A deal volume experienced an upward trend in Q1'16 to reach 94 deals compared to Q4'15. The total M&A disclosed deal value surged 295% quarter-over-quarter to \$19.4 billion from \$4.9 billion in the previous quarter.
- Strategic acquisitions claimed 88% share of the Global MedTech M&A deal volume.
- In Q1'16, the majority of announced transactions globally had disclosed deal values below \$100.0 million.

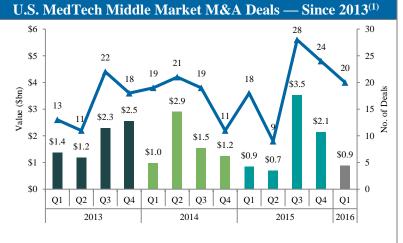
Source: S&P Capital IQ, Industry Research, Online Publications and Navidar Research. (1) HCIT = Healthcare Information Technology.



Medical Technology Sector M&A Review







Commentary

Global MedTech M&A deal volume continued its downward trend in Q1'16 falling to 155 deals after reaching a high of 187 deals in Q3'15. M&A disclosed deal value stood at \$27.2 billion compared to \$6.9 billion in Q4'15.

- Global M&A deal volume decreased 9% quarter-overquarter, while it increased 5% year-over-year to reach 155 deals.
- Global M&A deal value surged by 293% to reach \$27.2 billion quarter-over-quarter from \$6.9 billion, and by 254% yearover-year from \$7.7 billion.

U.S. MedTech M&A deal volume in Q1'16 increased to 94 deals from 85 in Q4'15.

- U.S. M&A deal volume experienced an 11% gain quarter-over-quarter to reach 94 deals from 85, while it rose 22% year-over-year from 77.
- U.S. M&A deal value surged by 295% quarter-over-quarter to reach \$19.4 billion from \$4.9 billion, and 281% yearover-year from \$5.1 billion.

U.S. Middle Market M&A deal volume came down in Q1'16 to 20 deals from 24 in Q4'15.

• U.S. middle market M&A value in Q1'16 sank 59% quarter-over-quarter and 3% year-over-year to \$0.89 billion from \$0.86 billion.

Source: S&P Capital IQ, Navidar Research and Industry Research.

(1) Defined as deal value of \$500M EV and less.



Top 10 Global MedTech M&A Transactions in Q1 2016

				Valuatio	n Metrics
Date	Acquirer	Target	Enterprise Value (\$USDmm)	EV / LTM Revenue	EV / LTM EBITDA
3/30/2016	DiaSorin (Italy)	Focus Diagnostics (U.S.)	\$300	3.8x	NA
3/23/2016	GI Partners (U.S.)	Netsmart Technologies (U.S.)	950	NA	NA
3/17/2016	Canon (Japan)	Toshiba Medical Systems (Japan)	5,981	NA	NA
3/1/2016	Investor Group (Europe)	Medi Globe (Germany)	800	7.1x	18.6x
2/22/2016	Resmed (U.S.)	Brightree (U.S.)	800	7.1x	18.6x
2/18/2016	IBM Watson Health (U.S.)	Truven Holding (U.S.)	3,556	5.9x	35.8x
2/16/2016	Stryker (U.S.)	Physio-Control (U.S.)	NA	NA	NA
2/2/2016	TE Connectivity (Switzerland)	Creganna Medical (Ireland)	895	3.6x	NA
2/1/2016	Stryker (U.S.)	Sage Products (U.S.)	2,775	6.5x	NA
2/1/2016	Abbott Laboratories (U.S.)	Alere (U.S.)	8,615	3.5x	15.2x

U.S. MedTech M&A Deal Volume by Size

	Q1'2	2016	Q1'2	015	Q4'	2015
\$ in millions except #	Number of Deals	Total Deal Value	Number of Deals	Total Deal Value	Number of Deals	Total Deal Value
< \$50M	14	\$153	13	\$138	12	\$171
\$50M to \$100M	4	293	3	229	5	365
\$100M to \$250M	1	140	1	190	4	775
\$250M to \$500M	1	300	1	300	3	828
\$500M to \$1000M	2	1,750	-	-	-	-
>1B	4	16,795	2	4,244	1	2,775
Undisclosed	68	-	57	0	60	-
Grand Total	94	\$19,432	77	\$5,102	85	\$4,915

Source: S&P Capital IQ and Industry Research.

 $Note: EV = Enterprise\ Value\ (Equity\ Value\ +\ Debt\ +\ Minority\ Interest\ -\ Cash\ and\ Cash\ Equivalents).$



Review of Selected Healthcare Technology Transactions in Q1

Healthcare Technology

IBM Watson Health to acquire Truven Health Analytics for \$3.6B EV, which implied 5.94x of LTM Revenue and 35.8x of LTM EBITDA.

- Acquisition empowers IBM Watson Health to deliver unique cognitive capabilities by leveraging Truven Health Analytic's large repository of health data from thousands of hospitals, employers and state governments.
- Acquisition will enable IBM's health unit to double the Company's size of employees, clinicians, epidemiologists, statisticians, healthcare administrators, policy experts and healthcare consultants.

Headquartered in Ann Arbor, MI, Truven provides analytic solutions and services for the healthcare industry and offers population health and cost analysis solutions that enable clients to integrate and analyze healthcare data on utilization, patient characteristics and costs for populations receiving healthcare services; and provider performance management solutions, which help care delivery organizations to track, measure and enhance performance across operational, financial, marketing and planning, clinical and quality domains.

Allscripts Healthcare Solutions to acquire Netsmart Technologies for \$950M EV. Valuation was not disclosed.

- Deal capitalizes on new incentives for hospitals and clinics to reduce costs and better coordinate medical care.
- Combination will diversify Netsmart's business into home care and also complement the Company's existing business in behavioral health and social service information technology.

Headquartered in Overland Park, KS, Netsmart Technologies is a healthcare information technology company providing software and technology solutions. The Company offers CareRecord, an electronic health record for the health and human services community; CareManager, a care coordination software solution for the health and human services industry; CareConnect, a health information exchange software solution for integrated consumer healthcare; network and contract management software solutions for payers in the health and human services industry and primary care integration software application for iPad and iPhone users.

Source: S&P Capital IQ, Press Releases, Equity Research, Online Publications, Industry Research and Navidar Research. Note: $EV = Enterprise\ Value\ (Equity\ Value\ +\ Debt\ +\ Minority\ Interest\ -\ Cash\ and\ Cash\ Equivalents)$ and $LTM = Last\ Twelve\ Months$.



Healthcare Technology (Cont.)

Resmend to acquire Brightree for \$800M EV, which implied 7.08x of LTM Revenue and 18.6x of LTM EBITDA.

- Acquisition will improve Resmend's clinical and business performance in the post-acute care industries of home / durable medical equipment (HME / DME), home health and hospice.
- Acquisition will allow ResMed to treat sleep-disordered breathing, COPD and other chronic respiratory conditions.

Headquartered in Lawrenceville, GA, Brightree offers cloud-based software solutions to the post-acute care industry. The Company also offers a cloud-based business management platform for home medical equipment clients featuring billing and accounts receivable management, inventory; a web-based software that includes a set of interactive and customizable business intelligence solutions enabling clients to constantly oversee various aspects of their business, such as DME billing, DSO, inventory and marketing / sales.

<u>Decision Resources acquired Adaptive Software for \$25M EV, which implied 7.66x of LTM Revenue.</u>

- Acquisition will enable DRG to deliver cutting-edge insights and analytics, directly alongside mission-critical business processes.
- Combination will enable DRG to build unique products to manage critical market access
 questions and ensure that the Fingertip Formulary dataset remains the source of truth in the
 formulary data industry.

Headquartered in Shawnee, KS, Adaptive Software provides business process management software solutions for the pharmacy benefits management industry. The Company's products include an enterprise workspace designed for creating, submitting and triaging form data; a value-based benefit design system to control every aspect of benefit products; and a web-based formulary automation tool.

Red Tree acquired PreViser for \$8M EV. Valuation was not disclosed.

- Acquisition will result in leveraging of PreViser's oral scoring system, which allows dental
 workers to assess patients to help determine whether the insurance company should cover more
 than the traditional two cleanings a year in a program dubbed HOW, for Health through Oral
 Wellness.
- Acquisition will strengthen Northeast Delta's mission to advance the oral health and overall
 wellness of the Company's customers and remain a leader in innovative oral health care
 solutions that utilize the best technology in the world.

Headquartered in Mount Vernon, WA, PreViser offers dental risk and periodontal disease analysis software. The Company offers PreViser, an analytic software that enables dentists, hygienists, periodontists and orthodontists to measure, understand and communicate their patients' risk and disease level as numeric scores, and the Company's solution also allows researchers to measure clinical conditions and academic teaching institutions to show students how to quantifiably measure risk, disease and employ disease management concepts in the real world of clinical dentistry.

Source: S&P Capital IQ, Press Releases, Equity Research, Online Publications, Industry Research and Navidar Research. Note: $EV = Enterprise\ Value\ (Equity\ Value\ +\ Debt\ +\ Minority\ Interest\ -\ Cash\ and\ Cash\ Equivalents)\ and\ LTM = Last\ Twelve\ Months.$



Healthcare Equipment

Stryker to acquire Physio-Control for \$1.3B EV. Valuation was not disclosed.

- Acquisition leads to the expansion of Stryker's emergency medical systems business in European countries including North Ireland, Sweden and Denmark.
- Acquisition will be complementary to Stryker's medical EMS (Emergency Medical Services) offering, and also offer an enhanced presence and infrastructure that will expand Stryker's global footprint.

Headquartered in Redmond, WA, Physio-Control develops, manufactures, sells, and services automated external defibrillators, monitors, and emergency medical response products and services. The Company's products include ECG devices, data solutions and cardiopulmonary resuscitation devices. The Company serves emergency medical service providers and hospitals worldwide.

NuVasive acquired Ellipse Technologies for \$410MEV, which implied 10.20x of LTM Revenue.

- Acquisition helps NuVasive to leverage Ellipse's magnetic growing rod technology, which is currently receiving rapid adoption in the pediatric deformity and orthopedic markets for new growth opportunities.
- Acquisition builds NuVasive's reputation as the leading technology provider for spine procedure solutions by adding a highly regarded, disruptive technology platform.

Headquartered in Aliso Viejo, CA, Ellipse Technologies is a medical technology company that develops and markets magnetically adjustable implant systems used in orthopedic surgery processes based on the Company's proprietary MAGnetic External Control technology platform. The Company's implants are adjustable at the time of implantation and non-invasive over the course of treatment to accommodate the changing clinical needs of patients as they heal, grow or age.

Merit Medical Systems acquired HeRO Graft for \$19M EV, which implied 2.47x of LTM Revenue.

- Acquisition enhances Merit's existing presence with vascular surgeons and interventional radiologists, and also improves the Company product lines such as peritoneal dialysis catheters and chronic dialysis catheters.
- Acquisition enables Merit's complementary portfolio of vascular access and dialysis related products, with corresponding customer relationships, to broaden HeRO Graft access for patients with end-stage renal disease.

Headquartered in Kennesaw, GA, HeRO Graft is a product line of CryoLife, which distributes cryogenically-preserved human tissues for cardiac and vascular transplant applications and develops medical devices. The product line is a hemodialysis access graft for patients who are catheter-dependent or approaching catheter-dependency due to the blockage of veins leading to the heart.

Source: S&P Capital IQ, Press Releases, Equity Research, Online Publications, Industry Research and Navidar Research.

Note: EV = Enterprise Value (Equity Value + Debt + Minority Interest - Cash and Cash Equivalents) and LTM = Last Twelve Months.



Healthcare Equipment (Cont.)

Avant Diagnostics to acquire Amarantus Bioscience for \$19M EV. Valuation was not disclosed.

- Combined diagnostic assets of Avant and Amarantus Bioscience will create a truly unique opportunity for early detection of disease in oncology and neurology.
- Acquisition will help advance commercial development of diagnostic assets in the fields of oncology and neurology, including those specifically designed to detect multiple sclerosis.

Headquartered in San Francisco, CA, Amarantus BioScience is a biotechnology company focused on developing therapeutic products with the potential for orphan drug designation in the areas of neurology, psychiatry, ophthalmology and regenerative medicine, and diagnostics in neurology.

SurModics acquired NorMedix for \$14M EV. Valuation was not disclosed.

- Acquisition strengthens SurModics' vascular device expertise and R&D capabilities. Also, SurModics will make significant progress on the Company's strategy to offer whole-product solutions to medical device customers, while continuing the Company's commitment to consistently deliver innovation in coating technologies and in vitro diagnostics.
- Acquisition will complement SurModics' leadership in coating technology by leveraging NorMedix's advanced braiding technologies, which allow for the design, development and manufacture of highly differentiated catheters to support complex interventional procedures.

Headquartered in Plymouth, MN, NorMedix provides medical device design and development services. The Company offers idea generation / product innovation services, product development services verification / validation services and manufacturing services such as finished device and component manufacturing, process development, supply chain management, and clinical and pilot manufacturing.

Source: S&P Capital IQ, Press Releases, Equity Research, Online Publications, Industry Research and Navidar Research. Note: EV = Enterprise Value (Equity Value + Debt + Minority Interest - Cash and Cash Equivalents) and LTM = Last Twelve Months.



Healthcare Supplies

Abbott to acquire Alere for \$9.1B EV, which implied 3.45x LTM Revenue and 15.2x LTM EBITDA.

- Acquisition will enable Abbott to offer the broadest point of care menu of infectious disease, molecular, cardiometabolic and toxicology testing and also expand the Company's platforms to include benchtop and rapid strip tests.
- Acquisition of Alere's complementary technologies will provide Abbott access to new product
 applications, channels, and geographies including entry into fast-growing outlets like doctors'
 offices, clinics, pharmacies and at-home testing.
- Deal will boost Abbott's point-of-care testing capabilities, which is the fastest-growing segment in the diagnostic market.

Headquartered in Waltham, MA, Alere provides point-of-care diagnostics and services for infectious disease, cardiometabolic disease, and toxicology in the United States and internationally. The Company operates through Professional Diagnostics and Consumer Diagnostics segments and also delivers services and solutions across various environments, including clinical immunology, women's health, and oncology.

Stryker to acquire Sage for \$2.7B EV, which implied 6.45x LTM Revenue.

• Deal provides a consistent disposable revenue stream that will complement Stryker's capital equipment offerings.

Headquartered in Cary, IL, Sage manufactures disposable health and personal care products. The Company offers products for safe patient handling, oral hygiene, prepackaged bathing, hair care, incontinence care, sacrum protection, heel protection, preoperative care, and solving flushing problems, products for incontinence skin care and under pads, rinse-free pre-packaged bathing, rinse-free shampoo cap, oral care, pressure ulcer heel protection, turning and positioning, before surgery, and infant and baby.

Inovio Pharma to acquire Bioject Medical's assets for \$6M EV. Valuation was not disclosed.

- Acquisition will advance an integrated non-invasive delivery device combining Bioject's jet injection technology with Inovio's new needle-free, skin-surface electroporation technology.
- Acquisition of Bioject Medical's needle-free injection can help Inovio to offer a compelling solution to protect against RSV and emerging infectious diseases like Zika.

Headquartered in Tigard, OR, Bioject Medical develops and distributes needle-free injection therapy systems for the pharmaceutical and biotech industries. The Company's needle-free injection products include the Biojector 2000 system that delivers intramuscular and intradermal injections; ZetaJet system, which provides vaccines and injectable medications either subcutaneously or intramuscularly; and a needle-free drug reconstitution system, which allows the transfer of diluents to reconstitute powdered medications into liquid form.

Source: S&P Capital IQ, Press Releases, Equity Research, Online Publications, Industry Research and Navidar Research.

Note: EV = Enterprise Value (Equity Value + Debt + Minority Interest - Cash and Cash Equivalents) and LTM = Last Twelve Months.

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Healthcare Supplies (Cont.)

Thuasne Group acquired Quinn Medical. Valuation was not disclosed.

 Acquisition increases Thuasne's investment in the US market and diversifies the portfolio of orthopedic products available through the Company's European subsidiaries and global network of medical device distributors.

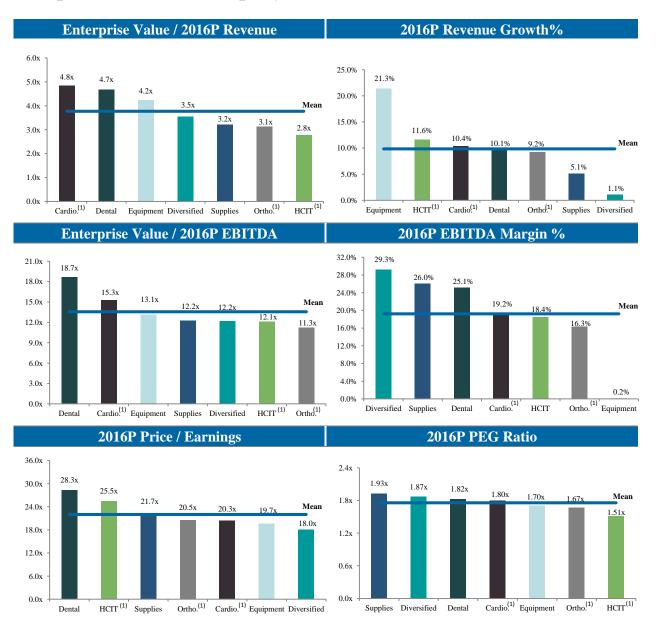
Headquartered in San Clemente, CA, Quinn Medical develops non-invasive orthopedic products and programs that help to prevent injury, relieve pain and restore function. The Company's products include spinal compression braces and ice packs. The Company also provides reimbursement solutions, partner programs and fitting certification programs.

Source: S&P Capital IQ, Press Releases, Equity Research, Online Publications, Industry Research and Navidar Research.

Note: EV = Enterprise Value (Equity Value + Debt + Minority Interest - Cash and Cash Equivalents) and LTM = Last Twelve Months.



Comparable Public Company Valuation Metrics – MedTech Sector



Source: S&P Capital IQ.

Note: Market data as of Q1 2016 quarter end.

Note: Estimates based on consensus of equity research analyst estimates.

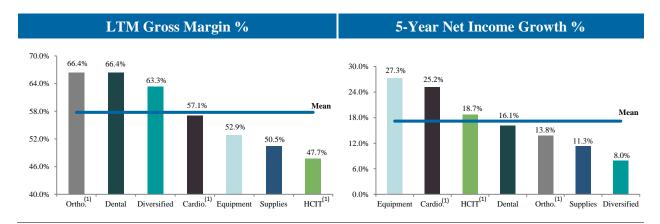
Note: Multiples excludes outlier for EV/Revenue > 20x, EV/EBITDA > 40x, P/E > <math>60x, and PEG > 3x.

Note: LTM = Last Twelve Months and NTM = Next Twelve Months.

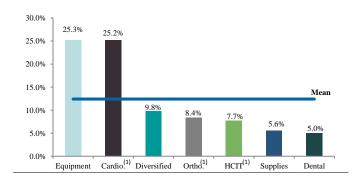
Note: EV = Enterprise Value (Equity Value + Debt + Minority Interest - Cash and Cash Equivalents). (1) Cardio. = Cardiothoracic, HCIT = Healthcare Information Technology and Ortho. = Orthopedics



Comparable Public Company Valuation Metrics – Medical Technology Sector (Cont.)



LTM R&D Expense as a % of Revenue



Source: S&P Capital IQ.

Note: Market data as of Q1 2016 quarter end.

Note: Estimates based on consensus of equity research analyst estimates.

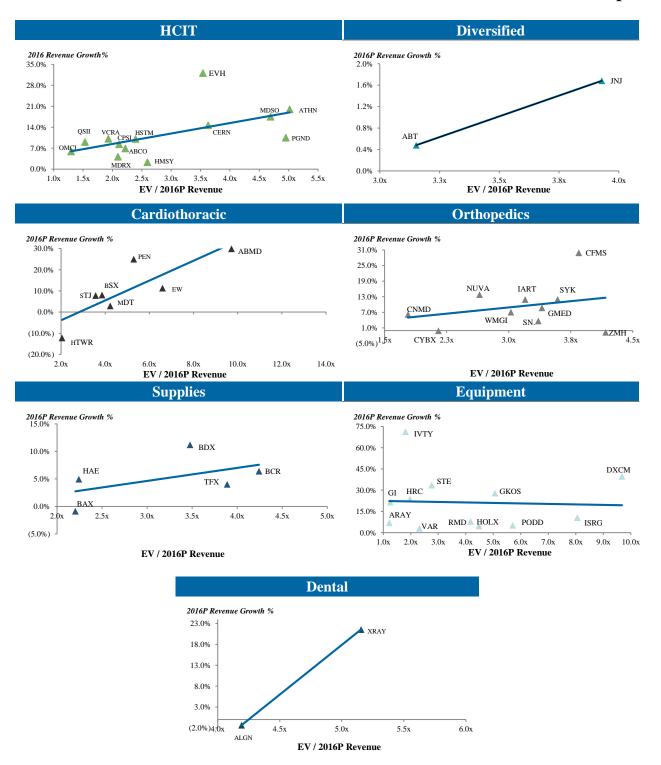
Note: Multiples excludes outlier for EV / Revenue > 20x, EV / EBITDA > 40x, P / E > 60x, and PEG > 3x.

Note: LTM = Last Twelve Months.

 $(1) \ Cardio = Cardiothoracic, \ HCIT = Healthcare \ Information \ Technology \ and \ Ortho. = Orthopedics.$



Valuation & Revenue Growth Correlation – Public MedTech Companies



Source: S&P Capital IQ. Estimates based on consensus of equity research analyst estimates.

Note: Market data as of Q1 2016 quarter end.

 $Note: EV = Enterprise\ Value\ (Equity\ Value\ +\ Debt\ +\ Minority\ Interest\ -\ Cash\ and\ Cash\ Equivalents).$



Appendix

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Appendix– Comparable Public Company Analysis

<u>Healthcare Technology (HCIT) – Valuation Metrics</u>

(\$ in millions, except per share va	ılues)									Valuation	n Metrics			
			Current				EV/CY	Revenue	EV/CY	EBITDA	P	E	PEG	Ratio
	Share Price	% of 52- Week High	Share Price as a Multiple of 52-Wk low	Equity Value	Net Debt	Enterprise Value	2016P	2017P	2016P	2017P	2016P	2017P	2016P	2017P
HCIT														
Accretive Health (2)	\$2.55	43%	1.44x	\$274.7	(\$104.5)	\$170.2	0.6x	0.4x	6.5x	4.3x	46.4x	28.3x	2.06x	1.26x
Allscripts Healthcare Solutions	13.21	84%	1.15x	2,501.2	508.7	3,021.1	2.1x	2.0x	10.9x	9.7x	22.8x	19.1x	1.42x	1.20x
Athenahealth	138.78	81%	1.25x	5,406.5	156.2	5,562.7	5.0x	4.2x	23.8x	19.4x	NM	NM	NA	NA
Cerner	52.96	70%	1.07x	18,007.3	92.0	18,099.3	3.6x	3.3x	10.7x	9.4x	22.5x	19.6x	1.48x	1.29x
Computer Programs & Sys (1)	52.12	88%	1.45x	699.7	(35.8)	663.9	2.1x	2.0x	7.6x	7.0x	14.9x	13.5x	1.00x	0.90x
Evolent Health (1)	10.56	46%	1.30x	634.5	(155.2)	764.5	3.5x	2.7x	NM	NM	NM	NM	NA	NA
Healthstream	22.09	68%	1.24x	699.2	(149.0)	550.2	2.4x	2.1x	14.7x	12.7x	NM	55.2x	NA	2.95x
HMS Holdings	14.35	77%	1.77x	1,205.5	52.2	1,257.7	2.6x	2.4x	10.5x	9.2x	23.5x	19.5x	1.32x	1.09x
Medidata Solutions	38.71	63%	1.28x	2,179.8	(16.9)	2,162.9	4.7x	3.9x	20.3x	16.3x	38.7x	31.5x	1.84x	1.50x
Omnicell (1)	27.87	68%	1.11x	998.6	(82.2)	916.4	1.3x	1.2x	9.0x	7.0x	17.9x	15.1x	1.01x	0.85x
Press Ganey Holdings	30.08	83%	NA	1,588.3	154.0	1,742.4	4.9x	4.6x	12.9x	11.8x	28.1x	25.5x	2.06x	1.87x
Quality Systems	15.24	85%	1.27x	927.9	(104.8)	823.1	1.5x	1.4x	8.8x	8.0x	20.9x	17.5x	1.76x	1.48x
The Advisory Board	32.25	53%	1.71x	1,341.0	481.1	1,822.1	2.2x	2.0x	9.6x	8.7x	19.1x	16.9x	1.17x	1.03x
Vocera Communications	12.75	80%	1.33x	337.1	(116.1)	221.0	1.9x	1.8x	NM	NM	NM	NM	NA	NA
						Mean	2.8x	2.4x	12.1x	10.3x	25.5x	23.8x	1.51x	1.40x
						Median	2.3x	2.1x	10.6x	9.3x	22.7x	19.5x	1.45x	1.26x

<u>Healthcare Technology (HCIT) – Operating Metrics</u>

(\$ in millions, except per share va	Share Price % of \$2- Week High as a Multiple of \$2-Wk low									Ope	erating Me	trics			
			Current				CY Rev.	Growth	GM	СҮ ЕВІТІ	OA Margin	S&M Mgn.	R&D Mgn.	G&A Mgn	5-Yr NI
	Share Price		as a Multiple		Net Debt	Enterprise Value	2016P	2017P	LTM	2016P	2017P	LTM	LTM	LTM	Growth %
HCIT															
Accretive Health (2)	\$2.55	43%	1.44x	\$274.7	(\$104.5)	\$170.2	NM	44.8%	(44.1%)	9.8%	10.2%	0.0%	0.0%	0.0%	22.5%
Allscripts Healthcare Solutions	13.21	84%	1.15x	2,501.2	508.7	3,021.1	4.1%	4.9%	47.8%	19.2%	20.5%	0.0%	13.3%	0.0%	16.0%
Athenahealth	138.78	81%	1.25x	5,406.5	156.2	5,562.7	19.9%	19.6%	60.4%	21.1%	21.6%	24.9%	10.2%	15.6%	24.3%
Cerner	52.96	70%	1.07x	18,007.3	92.0	18,099.3	14.6%	10.4%	84.4%	34.0%	34.8%	42.2%	12.4%	7.6%	15.2%
Computer Programs & Sys (1)	52.12	88%	1.45x	699.7	(35.8)	663.9	8.3%	5.3%	40.7%	27.6%	28.8%	6.7%	0.0%	17.5%	15.0%
Evolent Health (1)	10.56	46%	1.30x	634.5	(155.2)	764.5	32.1%	29.2%	40.8%	(11.9%)	(2.7%)	0.0%	0.0%	0.0%	33.1%
Healthstream	22.09	68%	1.24x	699.2	(149.0)	550.2	10.1%	12.3%	57.2%	16.3%	16.8%	17.0%	11.6%	11.5%	18.8%
HMS Holdings	14.35	77%	1.77x	1,205.5	52.2	1,257.7	2.3%	8.3%	33.5%	24.6%	25.9%	0.0%	0.0%	0.0%	17.9%
Medidata Solutions	38.71	63%	1.28x	2,179.8	(16.9)	2,162.9	17.5%	19.2%	77.1%	23.2%	24.1%	26.3%	23.5%	19.9%	21.0%
Omnicell (1)	27.87	68%	1.11x	998.6	(82.2)	916.4	5.9%	10.2%	51.2%	14.5%	16.7%	0.1%	7.3%	0.0%	17.7%
Press Ganey Holdings	30.08	83%	NA	1,588.3	154.0	1,742.4	10.5%	7.9%	53.6%	38.3%	39.0%	0.0%	0.0%	44.7%	13.7%
Quality Systems	15.24	85%	1.27x	927.9	(104.8)	823.1	9.0%	6.9%	54.9%	17.4%	17.9%	3.9%	13.6%	0.0%	11.9%
The Advisory Board	32.25	53%	1.71x	1,341.0	481.1	1,822.1	6.9%	8.3%	48.7%	23.2%	23.7%	15.7%	0.0%	15.9%	16.3%
Vocera Communications	12.75	80%	1.33x	337.1	(116.1)	221.0	10.1%	10.0%	62.0%	1.0%	4.4%	45.8%	16.3%	16.1%	18.7%
						Mean	11.6%	14.1%	47.7%	18.4%	20.1%	13.0%	7.7%	10.6%	
						Median	10.1%	10.1%	52.4%	20.1%	21.1%	5.3%	8.7%	9.5%	17.8%

Source: S&P Capital IQ. Estimates based on consensus of equity research analyst estimates.

Note: Market data as of Q1 2016 quarter end.

Note: Multiples excludes outlier for EV / Revenue > 20x, EV / EBITDA > 40x, P / E > 60x, and PEG > 3x.

Note: LTM = Last Twelve Months, P/E = Price / Earnings Ratio, PEG = Price-to-Earnings Growth Ratio.

 $Note: EV = Enterprise\ Value\ (Equity\ Value\ +\ Debt\ +\ Minority\ Interest\ -\ Cash\ and\ Cash\ Equivalents).$

(1) Revenue growth and EV/Revenue multiple adjusted for acquisitions.

(2) CY 2016 Revenue Growth considered as "NM" due to adjustments for acquisitions / divestures.

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Appendix– Comparable Public Company Analysis (Cont.)

<u>Diversified – Valuation Metrics</u>

(\$ in millions, except per share	values)									Valuation	n Metrics			
			Current				EV/CY	Revenue	EV/CY	EBITDA	P /	'E	PEG	Ratio
	Share Price	Week High	Share Price as a Multiple of 52-Wk low	Equity Value	Net Debt	Enterprise Value	2016P	2017P	2016P	2017P	2016P	2017P	2016P	2017P
Diversified														
Abbott Laboratories	\$41.83	81%	1.16x	\$61,625.7	\$2,876.0	\$64,616.7	3.2x	3.0x	12.9x	11.9x	19.5x	17.4x	1.87x	1.67x
Johnson & Johnson	108.20	99%	1.32x	298,452.4	(18,515.0)	279,937.4	3.9x	3.8x	11.5x	10.8x	16.6x	15.6x	NM	2.83x
						Mean	3.5x	3.4x	12.2x	11.4x	18.0x	16.5x	1.87x	2.25x
						Median	3.5x	3.4x	12.2x	11.4x	18.0x	16.5x	1.87x	2.25x

Diversified – Operating Metrics

(\$ in millions, except per share va	alues)									Ope	rating Me	trics			
			Current				CY Rev.	Growth	GM	CY EBITD	A Margin	S&M Mgn.	R&D Mgn.	G&A Mgn.	5-Yr NI
	Share Price		Share Price as a Multiple of 52-Wk low	Equity Value	Net Debt	Enterprise Value	2016P	2017P	LTM	2016P	2017P	LTM	LTM	LTM	Growth %
Diversified															
Abbott Laboratories	\$41.83	81%	1.16x	\$61,625.7	\$2,876.0	\$64,616.7	0.5%	5.9%	57.3%	24.4%	24.9%	0.0%	6.7%	0.0%	10.4%
Johnson & Johnson	108.20	99%	1.32x	298,452.4	(18,515.0)	279,937.4	1.7%	4.7%	69.4%	34.1%	34.8%	3.6%	12.9%	0.0%	5.5%
						Mean	1.1%	5.3%	63.3%	29.3%	29.9%	1.8%	9.8%	0.0%	8.0%
					Į	Median	1.1%	5.3%	63.3%	29.3%	29.9%	1.8%	9.8%	0.0%	8.0%

Cardiothoracic - Valuation Metrics

(\$ in millions, except per share	Share Price Week High as a Multiple of 52-Wk low Wet Debt Value of 52-Wk low Web D									Valuatio	n Metrics			
							EV / CY	Revenue	EV/CY	EBITDA	P	Æ	PEG	Ratio
	Share Price		as a Multiple	e Equity Value	Net Debt	Enterprise Value	2016P	2017P	2016P	2017P	2016P	2017P	2016P	2017P
Cardiothoracic														
ABIOMED	\$94.81	86%	1.61x	\$4,021.6	(\$196.2)	\$3,825.4	9.7x	7.5x	NM	26.2x	NM	54.0x	NA	1.36x
Bellerophon Therapeutics	2.46	23%	1.29x	33.2	(24.1)	9.1	NA	NA	NA	NA	NM	NM	NA	NA
Boston Scientific	18.81	99%	1.33x	25,472.8	5,358.0	30,830.8	3.9x	3.7x	13.8x	12.7x	17.9x	15.8x	1.63x	1.44x
Penumbra	46.00	77%	NA	1,379.0	(148.8)	1,230.2	5.3x	4.3x	NM	NM	NM	NM	NA	NA
Edwards Lifesciences	88.21	98%	1.44x	18,929.7	(624.8)	18,304.9	6.6x	6.0x	21.8x	19.2x	33.4x	29.0x	2.06x	1.79x
Hansen Medical	2.61	21%	2.04x	49.3	4.6	53.9	3.4x	2.1x	NA	NA	NM	NM	NA	NA
Heartware International	31.42	33%	1.26x	550.9	(52.5)	498.4	2.0x	1.9x	NM	NM	NM	NM	NA	NA
Medtronic	75.00	95%	1.35x	105,078.2	18,593.0	123,671.2	4.2x	4.0x	12.9x	12.1x	16.2x	15.2x	2.08x	1.95x
St. Jude Medical	55.00	68%	1.13x	15,601.8	5,715.0	21,316.8	3.6x	3.4x	12.7x	11.6x	13.8x	12.6x	1.41x	1.29x
						Mean	4.8x	4.1x	15.3x	16.4x	20.3x	25.3x	1.80x	1.56x
						Median	4.0x	3.9x	13.4x	12.7x	17.1x	15.8x	1.85x	1.44x

<u>Cardiothoracic – Operating Metrics</u>

(\$ in millions, except per share	values)						Оре	rating Met	trics						
			Current				CY Rev.	Growth	GM	СҰ ЕВІТІ	A Margin	S&M Mgn.	R&D Mgn.	G&A Mgn	5-Yr NI
	Share Price	% of 52- Week High	Share Price as a Multiple of 52-Wk low		Net Debt	Enterprise Value	2016P	2017P	LTM	2016P	2017P	LTM	LTM	LTM	Growth %
Cardiothoracic		•													
ABIOMED	\$94.81	86%	1.61x	\$4,021.6	(\$196.2)	\$3,825.4	29.8%	29.4%	84.6%	23.2%	28.6%	0.0%	14.6%	0.0%	39.7%
Bellerophon Therapeutics	2.46	23%	1.29x	33.2	(24.1)	9.1	NA	NA	0.0%	NA	NA	NA	NA	NA	NM
Boston Scientific	18.81	99%	1.33x	25,472.8	5,358.0	30,830.8	8.0%	5.0%	71.6%	27.9%	29.0%	0.0%	11.8%	0.0%	11.0%
Penumbra	46.00	77%	NA	1,379.0	(148.8)	1,230.2	25.0%	22.3%	66.7%	0.5%	2.3%	0.3%	9.7%	0.0%	45.0%
Edwards Lifesciences	88.21	98%	1.44x	18,929.7	(624.8)	18,304.9	11.3%	10.3%	75.2%	30.3%	31.2%	0.0%	15.4%	0.0%	16.2%
Hansen Medical	2.61	21%	2.04x	49.3	4.6	53.9	NA	62.7%	14.2%	NA	NA	4.1%	87.1%	0.0%	NM
Heartware International	31.42	33%	1.26x	550.9	(52.5)	498.4	(12.2%)	10.4%	62.7%	(8.8%)	(4.3%)	0.0%	42.9%	0.0%	46.7%
Medtronic	75.00	95%	1.35x	105,078.2	18,593.0	123,671.2	2.9%	4.6%	69.4%	32.8%	33.3%	0.0%	7.7%	0.0%	7.8%
St. Jude Medical	55.00	68%	1.13x	15,601.8	5,715.0	21,316.8	7.8%	4.9%	69.2%	28.2%	29.4%	0.0%	12.2%	0.0%	9.8%
						Mean	10.4%	18.7%	57.1%	19.2%	21.4%	0.5%	25.2%	0.0%	25.2%
						Median	8.0%	10.4%	69.2%	27.9%	29.0%	0.0%	13.4%	0.0%	16.2%

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Source: S&P Capital IQ. Estimates based on consensus of equity research analyst estimates.

Note: Market data as of Q1 2016 quarter end.

Note: Multiples excludes outlier for EV/Revenue > 20x, EV/EBITDA > 40x, P/E > 60x, and PEG > 3x. Note: LTM = Last Twelve Months, P/E = Price / Earnings Ratio, PEG = Price - to-Earnings Growth Ratio. Note: EV = Enterprise Value (Equity Value + Debt + Minority Interest - Cash and Cash Equivalents).

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Appendix – Comparable Public Company Analysis (Cont.)

Orthopedics - Valuation Metrics

(\$ in millions, except per share v	alues)											7	/aluation M	letrics
			Current				EV / CY	Revenue	EV/CY	EBITDA	P /	E	PEG I	Ratio
	Share Price	% of 52- Week High	Share Price as a Multiple of 52-Wk low	,	Net Debt	Enterprise Value	2016P	2017P	2016P	2017P	2016P	2017P	2016P	2017P
Orthopedics														
ConforMIS	\$10.75	40%	1.42x	\$446.9	(\$116.7)	\$330.2	3.8x	2.7x	NM	NM	NM	NM	NA	NA
CONMED	41.94	69%	1.18x	1,162.3	198.3	1,360.6	1.8x	1.7x	10.9x	9.8x	22.1x	21.4x	1.70x	1.65x
Globus Medical	23.75	82%	1.16x	2,265.1	(281.0)	1,984.1	3.4x	3.1x	9.4x	8.7x	19.8x	17.9x	1.60x	1.44x
Integra LifeSciences Holdings	67.36	96%	1.23x	2,492.4	666.8	3,159.2	3.2x	3.0x	13.4x	12.2x	19.6x	17.4x	1.64x	1.46x
LivaNova (1)	53.96	77%	1.05x	2,641.8	56.5	2,698.3	2.2x	2.0x	10.7x	9.0x	18.7x	16.7x	0.60x	0.54x
NuVasive	48.65	86%	1.32x	2,417.5	18.8	2,443.6	2.6x	2.4x	10.4x	9.1x	32.7x	25.9x	2.38x	1.89x
Smith & Nephew	16.53	94%	1.14x	14,799.2	1,360.0	16,127.5	3.4x	3.2x	11.3x	10.2x	18.8x	17.1x	1.72x	1.57x
Stryker Corp.	107.29	99%	1.24x	40,039.7	(53.0)	39,986.7	3.6x	3.3x	13.4x	13.1x	18.9x	17.0x	2.43x	2.17x
Wright Medical Group (1)	16.60	68%	1.11x	1,685.6	439.7	2,125.3	3.0x	2.7x	NM	36.2x	NM	NM	NA	NA
Zimmer Biomet Holdings (1)	106.63	90%	1.21x	21,201.7	9,932.4	31,135.6	4.2x	4.1x	10.6x	10.0x	13.5x	12.3x	1.27x	1.15x
					ĺ	Mean	3.1x	2.8x	11.3x	13.1x	20.5x	18.2x	1.67x	1.48x
						Median	3.3x	2.9x	10.8x	10.0x	19.3x	17.2x	1.67x	1.51x

<u>Orthopedics – Operating Metrics</u>

(\$ in millions, except per share v	ralues)									Оре	rating Me	trics			
			Current				CY Rev.	Growth	GM	СҮ ЕВІТІ	A Margin	S&M Mgn.	R&D Mgn	G&A Mgn	5-Yr NI
	Share Price	% of 52- Week High	Share Price as a Multiple of 52-Wk low	Equity Value	Net Debt	Enterprise Value	2016P	2017P	LTM	2016P	2017P	LTM	LTM	LTM	Growth %
Orthopedics															
ConforMIS	\$10.75	40%	1.42x	\$446.9	(\$116.7)	\$330.2	29.9%	40.5%	37.0%	(58.3%)	(32.7%)	60.9%	25.7%	35.1%	NM
CONMED	41.94	69%	1.18x	1,162.3	198.3	1,360.6	6.2%	4.1%	54.2%	16.4%	17.4%	0.0%	3.8%	0.0%	13.0%
Globus Medical	23.75	82%	1.16x	2,265.1	(281.0)	1,984.1	8.7%	9.6%	76.8%	36.1%	35.5%	0.0%	6.9%	0.0%	12.4%
Integra LifeSciences Holdings	67.36	96%	1.23x	2,492.4	666.8	3,159.2	11.9%	7.4%	65.0%	23.9%	24.4%	0.0%	5.7%	0.0%	11.9%
LivaNova (1)	53.96	77%	1.05x	2,641.8	56.5	2,698.3	(0.1%)	5.2%	64.1%	20.2%	22.8%	0.0%	12.0%	0.0%	31.0%
NuVasive	48.65	86%	1.32x	2,417.5	18.8	2,443.6	13.8%	8.6%	76.0%	25.4%	26.8%	0.0%	4.4%	0.0%	13.7%
Smith & Nephew	16.53	94%	1.14x	14,799.2	1,360.0	16,127.5	3.7%	5.0%	75.3%	29.7%	31.2%	2.0%	4.8%	0.0%	10.9%
Stryker Corp.	107.29	99%	1.24x	40,039.7	(53.0)	39,986.7	11.9%	8.3%	66.5%	26.8%	25.4%	0.0%	6.3%	0.0%	7.8%
Wright Medical Group (1)	16.60	68%	1.11x	1,685.6	439.7	2,125.3	7.0%	11.6%	74.0%	3.6%	7.5%	0.0%	9.6%	0.0%	13.0%
Zimmer Biomet Holdings (1)	106.63	90%	1.21x	21,201.7	9,932.4	31,135.6	(0.7%)	2.9%	75.3%	39.2%	40.6%	0.0%	4.5%	0.0%	10.6%
						Mean	9.2%	10.3%	66.4%	16.3%	19.9%	6.3%	8.4%	3.5%	13.8%
						Median	7.9%	7.9%	70.3%	24.6%	24.9%	0.0%	6.0%	0.0%	12.4%

Source: S&P Capital IQ. Estimates based on consensus of equity research analyst estimates.

Note: Market data as of Q1 2016 quarter end.

Note: Multiples excludes outliers for EV / Revenue > 20x, EV / EBITDA > 40x, P / E > 60x, and PEG > 3x. Note: LTM = Last Twelve Months, P / E = Price / Earnings Ratio, PEG = Price - to-Earnings Growth Ratio. Note: EV = Enterprise Value (Equity Value + Debt + Minority Interest - Cash and Cash Equivalents).

(1) Revenue growth and EV/Revenue multiple adjusted for acquisitions.



Appendix– Comparable Public Company Analysis (Cont.)

Supplies – Valuation Metrics

(\$ in millions, except per share values)								Valuation Metrics								
			Current		Current				EV / CY Reven		Revenue EV / CY EBITDA		P/E		PEG Ratio	
	Share Price	% of 52- Week High	Share Price as a Multiple of 52-Wk low		Net Debt	Ente rprise Value	2016P	2017P	2016P	2017P	2016P	2017P	2016P	2017P		
Supplies																
Baxter International	\$41.08	56%	1.28x	\$22,601.1	(\$841.0)	\$21,779.1	2.2x	2.1x	12.6x	11.0x	27.4x	23.3x	2.49x	2.13x		
Becton, Dickinson and Co.	151.82	96%	1.18x	32,158.0	11,203.0	43,361.0	3.5x	3.3x	12.9x	11.6x	17.6x	15.7x	1.55x	1.38x		
CR Bard	202.67	99%	1.23x	14,839.9	455.3	15,295.2	4.2x	4.0x	13.3x	12.4x	21.4x	18.3x	1.98x	1.70x		
Haemonetics	34.98	77%	1.20x	1,778.7	321.9	2,100.5	2.2x	2.2x	9.3x	9.0x	19.8x	17.4x	1.54x	1.36x		
Teleflex	157.01	98%	1.32x	6,547.6	727.6	7,277.0	3.9x	3.7x	13.1x	11.9x	22.1x	19.9x	2.07x	1.87x		
						Mean	3.2x	3.1x	12.2x	11.2x	21.7x	18.9x	1.93x	1.69x		
						Median	3.5x	3.3x	12.9x	11.6x	21.4x	18.3x	1.98x	1.70x		

<u>Supplies – Operating Metrics</u>

(\$ in millions, except per share values)							Operating Metrics								
			Current				CY Rev.	Growth	GM	СҮ ЕВІТІ	OA Margin	S&M Mgn.	R&D Mgn.	G&A Mgn	5-Yr NI
	Share Price		Share Price as a Multiple of 52-Wk low		Net Debt	Enterprise Value	2016P	2017P	LTM	2016P	2017P	LTM	LTM	LTM	Growth %
Supplies															
Baxter International	\$41.08	56%	1.28x	\$22,601.1	(\$841.0)	\$21,779.1	(0.9%)	3.4%	41.7%	17.5%	19.3%	0.0%	5.9%	0.0%	11.0%
Becton, Dickinson and Co.	151.82	96%	1.18x	32,158.0	11,203.0	43,361.0	11.2%	4.2%	47.7%	27.0%	28.9%	0.0%	6.2%	0.0%	11.4%
CR Bard	202.67	99%	1.23x	14,839.9	455.3	15,295.2	6.4%	5.2%	62.4%	32.0%	32.6%	0.1%	7.5%	0.0%	10.8%
Haemonetics	34.98	77%	1.20x	1,778.7	321.9	2,100.5	4.9%	3.5%	47.6%	24.0%	24.0%	0.5%	5.7%	0.0%	12.8%
Teleflex	157.01	98%	1.32x	6,547.6	727.6	7,277.0	4.0%	5.4%	53.0%	29.6%	31.1%	0.0%	2.9%	0.0%	10.7%
						Mean	5.1%	4.3%	50.5%	26.0%	27.2%				
						Median	4.9%	4.2%	47.7%	27.0%	28.9%	0.0%	5.9%	0.0%	11.0%

Source: S&P Capital IQ. Estimates based on consensus of equity research analyst estimates.

Note: Market data as of Q1 2016 quarter end.

Note: Multiples excludes outlier for EV/Revenue > 20x, EV/EBITDA > 40x, P/E > 60x, and PEG > 3x. Note: LTM = Last Twelve Months, P/E = Price / Earnings Ratio, PEG = Price - to-Earnings Growth Ratio. Note: EV = Enterprise Value (Equity Value + Debt + Minority Interest - Cash and Cash Equivalents).

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Appendix– Comparable Public Company Analysis (Cont.)

Equipment – Valuation Metrics

(\$ in millions, except per share	values)									Valuatio	n Metrics			
			Current				EV/CY	Revenue	EV/CY	EBITDA	P	E	PEG 1	Ratio
	Share Price	% of 52- Week High	Share Price as a Multiple of 52-Wk low	e Equity Value	Net Debt	Enterprise Value	2016P	2017P	2016P	2017P	2016P	2017P	2016P	2017P
Equipment														
Accuray	\$5.78	58%	1.20x	\$467.3	\$51.0	\$518.2	1.2x	1.1x	13.5x	10.4x	NM	NM	NA	NA
AirXpanders (2)	0.87	84%	2.35x	183.5	(16.5)	166.1	NM	4.8x	NM	17.7x	NM	18.9x	NA	NA
NovoCure (2)	14.48	47%	1.43x	1,222.5	(246.1)	976.4	6.7x	3.5x	NM	NM	NM	NM	NA	NA
DexCom	67.91	66%	1.42x	5,551.0	(112.9)	5,438.1	9.7x	7.0x	NM	NM	NM	NM	NA	NA
EndoChoice Holdings	5.21	26%	NA	135.5	(25.3)	110.2	1.3x	0.9x	NM	NM	NM	NM	NA	NA
Glaukos	16.86	50%	1.18x	545.3	(81.4)	463.9	5.1x	4.1x	NM	NM	NM	NM	NA	NA
Hill-Rom Holdings	50.30	86%	1.17x	3,285.4	2,026.2	5,321.1	2.0x	1.9x	10.1x	9.3x	14.6x	13.4x	0.89x	0.82x
Hologic	34.50	80%	1.08x	9,791.7	2,981.0	12,772.7	4.5x	4.3x	12.0x	11.5x	18.0x	16.5x	1.84x	1.69x
Insulet	33.16	82%	1.39x	1,890.6	54.8	1,945.4	5.7x	4.9x	NM	NM	NM	NM	NA	NA
Intuitive Surgical	601.05	99%	1.34x	22,646.2	(1,559.8)	21,086.4	8.1x	7.3x	18.7x	16.7x	29.1x	26.0x	2.49x	2.23x
Invuity	7.22	40%	1.19x	96.8	(31.8)	64.9	1.8x	1.1x	NM	NM	NM	NM	NA	NA
ResMed	57.82	77%	1.18x	8,097.2	(257.2)	7,839.9	4.2x	3.7x	13.5x	12.1x	20.5x	18.5x	1.76x	1.59x
Steris	71.05	90%	1.17x	6,101.7	1,408.1	7,524.3	2.8x	2.6x	13.1x	11.6x	18.7x	16.6x	1.52x	1.35x
Varian Medical Systems	80.02	83%	1.13x	7,642.1	(225.1)	7,431.2	2.3x	2.2x	11.0x	10.6x	17.2x	15.8x	1.72x	1.58x
					1	Mean	4.2x	3.5x	13.1x	12.5x	19.7x	18.0x	1.70x	1.54x
						Median	4.2x	3.6x	13.1x	11.6x	18.4x	16.6x	1.74x	1.59x

Equipment – Operating Metrics

(\$ in millions, except per share	values)									Ope	rating Me	trics			
			Current				CY Rev.	Growth	GM	CY EBITE	A Margin	S&M Mgn.	R&D Mgn.	G&A Mgn	5-Yr NI
	Share Price	% of 52- Week High	Share Price as a Multiple of 52-Wk low	Equity Value	Net Debt	Enterprise Value	2016P	2017P	LTM	2016P	2017P	LTM	LTM	LTM	Growth %
Equipment															
Accuray	\$5.78	58%	1.20x	\$467.3	\$51.0	\$518.2	6.8%	8.7%	39.1%	9.0%	10.8%	14.4%	14.2%	12.4%	15.0%
AirXpanders (2)	0.87	84%	2.35x	183.5	(16.5)	166.1	NM	NM	NM	NM	27.0%	0.0%	NM	0.0%	NM
NovoCure (2)	14.48	47%	1.43x	1,222.5	(246.1)	976.4	NM	NM	37.8%	(41.2%)	(14.9%)	117.5%	132.2%	102.3%	60.0%
DexCom	67.91	66%	1.42x	5,551.0	(112.9)	5,438.1	39.8%	37.9%	69.3%	(3.6%)	13.2%	0.0%	34.2%	0.0%	32.5%
EndoChoice Holdings	5.21	26%	NA	135.5	(25.3)	110.2	21.6%	32.7%	32.2%	(35.7%)	(16.7%)	40.6%	23.9%	32.0%	102.9%
Glaukos	16.86	50%	1.18x	545.3	(81.4)	463.9	27.9%	24.5%	81.9%	(9.6%)	1.7%	1.1%	34.9%	0.0%	NM
Hill-Rom Holdings	50.30	86%	1.17x	3,285.4	2,026.2	5,321.1	23.7%	2.7%	45.9%	19.6%	20.7%	0.0%	4.7%	0.0%	16.4%
Hologic	34.50	80%	1.08x	9,791.7	2,981.0	12,772.7	4.8%	4.0%	65.1%	37.1%	37.3%	13.8%	7.9%	10.2%	9.8%
Insulet	33.16	82%	1.39x	1,890.6	54.8	1,945.4	5.2%	17.2%	45.7%	(3.8%)	0.3%	27.3%	13.3%	21.0%	25.0%
Intuitive Surgical	601.05	99%	1.34x	22,646.2	(1,559.8)	21,086.4	10.6%	9.7%	66.7%	43.1%	43.8%	0.0%	8.3%	0.0%	11.7%
Invuity	7.22	40%	1.19x	96.8	(31.8)	64.9	71.3%	71.0%	63.2%	(85.1%)	(26.3%)	0.0%	37.4%	0.0%	20.0%
ResMed	57.82	77%	1.18x	8,097.2	(257.2)	7,839.9	7.8%	11.7%	58.3%	31.0%	30.8%	0.0%	6.4%	0.0%	11.6%
Steris	71.05	90%	1.17x	6,101.7	1,408.1	7,524.3	33.5%	6.0%	41.3%	21.1%	22.4%	0.5%	2.8%	0.0%	12.3%
Varian Medical Systems	80.02	83%	1.13x	7,642.1	(225.1)	7,431.2	3.1%	5.1%	40.6%	21.0%	20.8%	0.0%	8.0%	0.0%	10.0%
						Mean Median	21.3% 16.1%	19.3% 10.7%	52.9% 45.9%		12.2% 17.0%			12.7%	27.3% 15.7%

Source: S&P Capital IQ. Estimates based on consensus of equity research analyst estimates.

Note: Market data as of Q1 2016 quarter end.

Note: Multiples excludes outlier for EV/Revenue > 20x, EV/EBITDA > 40x, P/E > 60x, and PEG > 3x. Note: LTM = Last Twelve Months, P/E = Price / Earnings Ratio, PEG = Price - to-Earnings Growth Ratio. Note: EV = Enterprise Value (Equity Value + Debt + Minority Interest - Cash and Cash Equivalents). (2) CY 2016 Revenue Growth considered as "NM" due to adjustments for acquisitions / divestures.

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Appendix- Comparable Public Company Analysis (Cont.)

Dental – Valuation Metrics

(\$ in millions, except per share v	alues)									Valuatio	n Metrics			
			Current				EV / CY Revenue EV /		EV/CY	EBITDA	P/E		PEG Ratio	
	Share Price	Week High	Share Price as a Multiple of 52-Wk low	Equity Value	Net Debt	Enterprise Value	2016P	2017P	2016P	2017P	2016P	2017P	2016P	2017P
Dental														
Align Technology	\$72.69	99%	1.41x	\$5,827.3	(\$527.3)	\$5,300.0	5.2x	4.4x	21.3x	17.4x	34.1x	26.4x	1.60x	1.24x
DENTSPLY International (1)	61.63	97%	1.25x	14,900.0	854.8	15,756.2	4.2x	3.8x	16.1x	13.7x	22.4x	19.8x	2.05x	1.81x
						Mean	4.7x	4.1x	18.7x	15.5x	28.3x	23.1x		1.53x
						Median	4.7x	4.1x	18.7x	15.5x	28.3x	23.1x	1.82x	1.53x

Dental – Operating Metrics

(\$ in millions, except per share values)							Operating Metrics								
	Current					CY Rev.	Growth	GM	СҮ ЕВІТЕ	A Margin	S&M Mgn.	R&D Mgn	G&A Mgn.	5-Yr NI	
	Share Price		Share Price as a Multiple of 52-Wk low	Equity Value	Net Debt	Enterprise Value	2016P	2017P	LTM	2016P	2017P	LTM	LTM	LTM	Growth %
Dental															
Align Technology	\$72.69	99%	1.41x	\$5,827.3	(\$527.3)	\$5,300.0	21.6%	17.1%	75.7%	24.2%	25.3%	2.8%	7.2%	0.0%	21.3%
DENTSPLY International (1)	61.63	97%	1.25x	14,900.0	854.8	15,756.2	(1.4%)	11.6%	57.0%	26.1%	27.5%	0.0%	2.8%	0.0%	10.9%
						Mean	10.1%	14.3%	66.4%	25.1%	26.4%	1.4%			
						Median	10.1%	14.3%	66.4%	25.1%	26.4%	1.4%	5.0%	0.0%	16.1%

Source: S&P Capital IQ. Estimates based on consensus of equity research analyst estimates.

Note: Market data as of Q1 2016 quarter end.

Note: Multiples excludes outlier for EV/Revenue > 20x, EV/EBITDA > 40x, P/E > 60x, and PEG > 3x. Note: LTM = Last Twelve Months, P/E = Price / Earnings Ratio, PEG = Price - to-Earnings Growth Ratio. Note: EV = Enterprise Value (Equity Value + Debt + Minority Interest - Cash and Cash Equivalents).

(1) Revenue growth and EV/Revenue multiple adjusted for acquisitions.

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Appendix - Q1 Selected MedTech M&A Transactions

Selected Global MedTech M&A Comparables (Deals > \$ 10 million or Disclosed Multiples)

				Valuation	Metrics
Date	Acquirer	Target	Enterprise Value (\$USDmm)	EV / LTM Revenues	EV / LTM EBITDA
3/31/2016	Gentherm	Cincinnati Sub-Zero Products	\$65	1.0x	NA
3/30/2016	DiaSorin	Focus Diagnostics	300	3.8x	NA
3/29/2016	Affinity Equity Partners	Health Communication Network	117	NA	NA
3/29/2016	Trinity Medical Devices	CAS Medical Systems, Neonatal Business	4	1.7x	NA
3/25/2016	Beijing Chieftain Control Engineering	Guangzhou Longest Science & Tech.	79	NA	NA
3/24/2016	Meridian Bioscience	Magellan Diagnostics	66	4.1x	NA
3/23/2016	GI Partners; Allscripts Healthcare Solutions	Netsmart Technologies	950	NA	NA
3/17/2016	Canon	Toshiba Medical Systems	5,981	NA	NA
3/15/2016	Heska	Cuattro Veterinary, LLC	10	1.6x	NA
3/11/2016	WNS (Holdings)	Value Edge Research Services	18	NA	NA
3/7/2016	Anhui Lucky Health Technology	Shenzhen Forrest Electronic Tech.	38	2.2x	NA
3/2/2016	Boditech Med)	Immunostics	14	NA	NA
3/1/2016	Investor Group	Medi-Globe	152	1.2x	8.4x
2/29/2016	Decision Resources	Adaptive Software	25	7.7x	NA
2/23/2016	Harbin Gloria Pharmaceuticals	Proteus Digital Health	42	NA	NA
2/22/2016	Resmed	Brightree	800	7.1x	18.6x
2/18/2016	IBM Watson Health	Truven Holding	3,556	5.9x	35.8x
2/18/2016	Judges Scientific	CoolLED	6	1.8x	NA
2/16/2016	Stryker	Physio-Control	NA	NA	NA
2/5/2016	Halma	CenTrak	140	3.2x	NA
2/4/2016	Merit Medical Systems	CryoLife, HeRO Graft Product Line	19	2.5x	NA
2/3/2016	Fullshare Holdings	Shenzhen Anke High-tech	29	NA	NA
2/2/2016	TE Connectivity	Creganna Medical	895	3.6x	NA
2/1/2016	Abbott Laboratories	Alere	8,615	3.5x	15.2x
2/1/2016	Stryker	Sage Products	2,775	6.5x	NA
1/25/2016	Ningbo Xinhai Electric	Unimed Medical Supplies	56	NA	NA
1/22/2016	Shanghai Yi'an Investment Center	Essen Technology (Beijing)	114	NA	NA
1/22/2016	Shanghai Kinetic Medical	Essen Technology (Beijing)	114	NA	NA
1/19/2016	Avant Diagnostics	Amarantus Diagnostics	19	NA	NA
1/11/2016	SurModics	NorMedix	14	NA	NA
1/8/2016	Shandong Oriental Ocean Sci-Tech	Avioq	68	NA	NA
1/8/2016	Shanghai Kinetic Medical	Jiangsu IDEAL Medical Science & Tech.	120	NA	NA
1/5/2016	NuVasive	Ellipse Technologies	410	10.2x	NA

Mean (1)	4.0x	19.5x
Median (1)	3.5x	16.9x

Source: S&P Capital IQ.

Note: $EV = Enterprise\ Value\ (Equity\ Value + Debt + Minority\ Interest - Cash\ and\ Cash\ Equivalents).$ (1) Excludes outlier multiples for transactions with $EV/Revenue > 20x\ and\ EV/EBITDA > 40x.$



Appendix – Medical Technology Public Equity Market Performance



Source: S&P Capital IQ.



Appendix – MedTech Public Company Groups

HCIT	
Company Name	Ticker
Accretive Health	АН
Allscripts Healthcare	MDRX
Athenahealth	ATHN
Cerner	CERN
Computer Programs & Sys.	CPSI
Evolent Health	EVH
Healthstream	HSTM
HMS Holdings	HMSY
Medidata Solutions	MDSO
Omnicell	OMCL
Press Ganey Holdings	PGND
Quality Systems	QSII
The Advisory Board.	ABCO
Vocera Communications	VCRA

Diversified						
Company Name	Ticker					
Abbott Laboratories	ABT					
Johnson & Johnson	JNJ					

Cardiothoracic							
Company Name	Ticker						
ABIOMED	ABMD						
Bellerophon Therapeutics	BLPH						
Boston Scientific	BSX						
Edwards Lifesciences	EW						
Hansen Medical	HNSN						
Heartware International	HTWR						
Medtronic	MDT						
Penumbra	PEN						
St. Jude Medical	STJ						

Orthopedics							
Company Name	Ticker						
ConforMIS	CFMS						
CONMED	CNMD						
Globus Medical	GMED						
Integra LifeSciences.	IART						
LivaNova	LIVN						
NuVasive	NUVA						
Smith & Nephew	SN.						
Stryker	SYK						
Wright Medical Group	WMGI						
Zimmer Holdings	ZMH						

Supplies	
Company Name	Ticker
Baxter International	BAX
Becton, Dickinson & Co.	BDX
C.R. Bard	BCR
Haemonetics.	HAE
Teleflex	TFX

Equipment	
Company Name	Ticker
Accuray	ARAY
AirXpanders	AXP
NovoCure	NVCR
DexCom	DXCM
EndoChoice Holdings	GI
Glaukos	GKOS
Hill-Rom Holdings	HRC
Hologic	HOLX
Insulet	PODD
Intuitive Surgical	ISRG
Invuity	IVTY
ResMed	RMD
Steris	STE
Varian Medical Systems	VAR

Dental	
Company Name	Ticker
Align Technology	ALGN
DENTSPLY International	XRAY

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