



## **Navidar Group Moderates M&A Panel at the TiECon South 2014 Conference**

**AUSTIN, TX** (Oct. 8, 2014) — Navidar Group, a leading investment banking firm, is pleased to announce its moderation of the panel on “Acquisition Strategy: Getting Acquired – Positioning for the Perfect Exit” at this year’s TiECon South Conference. TieCon South brings together industry leaders and successful entrepreneurs to share their experiences, and learn new strategies to scale their businesses and reach new markets and resources that are now emerging through today’s changing business landscape.

**Event:** TiECon South 2014 – Panel on Acquisition Strategy: “Getting Acquired – Positioning for the Perfect Exit”

**Location:** Westin Dallas Park Central, 12720 Merit Drive, Dallas, TX 75251

**Time and Date:** October 11, 2014 at 10:00am CST

**Moderator:** **Stephen Day, Managing Principal, Navidar**

**Panelists:** Eric Bownes, Strategy & Solutions Leader, Fujitsu  
George Brody, CEO and Co-Founder, GlobeRanger – Acquired by Fujitsu – May 2014  
Gurvendra Suri, CEO, Optimal Solutions Integration – Acquired by NTT DATA – Dec. 2013  
Shridhar Mittal, CEO, Zimperium, Previously CEO of ITKO – Acquired by Computer Associates – Aug. 2011

This acquisition strategy panel provides an opportunity to understand the acquisition process from CEO’s who have experienced it firsthand. The panel discussion will address the entire acquisition life cycle, including exploratory discussions, due diligence, negotiation, sign, close and integration with an emphasis on what to expect and what to look out for at each of these different stages in the M&A process.

“TiE is a terrific organization that fosters entrepreneurship globally through networking, mentoring, and education,” said Stephen Day, Managing Principal of Navidar Group. “We are delighted to be a part of this year’s TieCon South event and look forward to facilitating the discussion on how companies can best prepare and position themselves for successful M&A exits.”

### **About Navidar Group LLC**

Navidar Group LLC, with offices in Austin, Indianapolis and Minneapolis, is an investment banking firm that provides businesses and investors in dynamic industries with strategic mergers and acquisitions advice, capital raising solutions and corporate advisory services. The firm focuses on technology, business services, advanced manufacturing and health care information technology companies. Navidar principals have completed more than 300 transactions representing transaction volume of nearly \$70 billion in M&A and capital raising, for both private and public companies, over the past 20 years. Navidar Group is a registered broker-dealer and member of FINRA and SIPC. To learn more about Navidar Group, please visit [www.navidar.com](http://www.navidar.com).