



## **Navidar Group Serves as Exclusive Investment Banking Advisor to Optimal Solutions Integration, Inc., In Its Sale to NTT DATA**

**AUSTIN, TX** (December 3, 2013) -- Navidar Group is pleased to announce that our client, Optimal Solutions Integration, Inc. (“Optimal” or the “Company”) has signed a definitive agreement to be acquired by NTT DATA, Inc., a leading global IT Services provider. NTT DATA boasts SAP-related revenues exceeding \$1 billion annually, which expands further with Optimal’s 2012 fiscal year revenue of \$153 million. With the acquisition expected to close in early 2014, NTT DATA will have approximately 7,500 SAP professionals, including more than 950 from Optimal.

“Navidar’s global technology relationships, understanding of our business, cross-border deal experience, and commitment to providing senior banker attention throughout the process were critical differentiators for us,” said Gurvendra Suri, Founder and CEO of Optimal Solutions Integration, Inc. “We also found the Navidar team to be analytically rigorous and highly effective in negotiating a successful transaction for our shareholders, employees and customers.”

Optimal, headquartered in Irving, TX, is an award-winning SAP consulting partner that provides clients with optimized SAP solutions based on a unique combination of SAP expertise and deep industry experience. Optimal is one of the largest firms in North America focused exclusively on SAP solutions and services. The Company is a portfolio company of Tailwind Capital Management, a New York-based private equity firm focused on growing middle market companies in the healthcare and business & communications services sectors.

### **About Navidar Group LLC**

Navidar Group LLC, with offices in Austin, Indianapolis, Minneapolis and New York, is an investment banking firm that provides businesses and investors in dynamic industries with strategic merger and acquisition advice, capital raising solutions and corporate advisory services. The firm focuses on technology, business services, specialty manufacturing, and health care information technology companies. Navidar principals have completed more than 300 transactions representing transaction volume of nearly \$70 billion in M&A and capital raising, for both private and public companies, over the past 20 years. Navidar Group is a registered broker-dealer and member of FINRA and SIPC.

To learn more about Navidar, please visit [www.navidar.com](http://www.navidar.com), or contact Lily Munson, Business Manager, at (317) 559-3906, [lmunson@navidar.com](mailto:lmunson@navidar.com).